

your full service agent™

Buying A Home? Things To Know

For the majority, a home purchase is an individual or family's largest investment that requires a long-term financial commitment. Understanding the process, the expectation, and the upkeep and payment ramifications will come from your efforts. Your Full Service Agent™ will assist you in helping to find the information you need and helping you understand all the information that will come your way when buying a home.

Your Full Service Agent™ will:

- Recommend a Mortgage Broker to you, if you do not already have one, to go through the pre-approval process. Understanding how much a financial institution will give you will help your home searching efforts. Pre-approval provides you a stronger position when submitting an offer on a house, as well as shape some of the decisions you'll need to make, naturally simplifying the process and overall stress.
- Provide you with an agency agreement. This way you know exactly what to expect from Your Full Service Agent™. This contract sets an expectation for you of what your agent will provide and how they will work. A clear understanding up front ensures open communication throughout your relationship including what happens when your agent presents an offer to the sellers of the home you want to buy.
- Create online searches based on your requirements using Property Watch or Home Finder Pro, both of which send you property information from the Multiple Listing Service automatically. Anything from location, price, size, and amenities can be included in your search criteria. Online searching allows you and your agent to research potential areas that fit your needs. Then they will take you out to look at your favorites in the area(s) you are considering.
- Provide you with available information like taxes, utilities, zoning, etc. are available and your agent can help you investigate the area to know what may be in the works or potentially coming in the future that may contribute to your purchase decision.
- Help you understand how the home fits your needs. Because no home is every 100% perfect, having them help you visualize changes and innovative solutions will help you understand the true suitability of the home for your needs. Also, Your Full Service Agent™ will enroll you in their complimentary HomeServices Program that allows you to search and contact companies to help you customize the home to be your dream home!
- Be there for you during each step of your home buying process. Whether buying your first home or not, having an experienced professional explain the steps and help with any unforeseen bumps in the road – another words, your personal real estate liaison.